

Atlantic Salmon Trust Limited

**Directors' report and financial statements
for the year ended 31 March 2018**

Company registration number 904293



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Company information

Patron	HRH The Prince of Wales
President	Earl Percy
Vice presidents	Col HFO Bewsher Mrs E MacDonald-Buchanan Mr A Wallace
Directors	Mr RP Douglas Miller (Chairman) Hon Mrs SV Lopes The Marquess of Hamilton Mr O Reeve Mr P Landale Mr PA Rippin Mr RHM Chaplin Mr W Browne-Swinburne Mr AW Jack Mr GT Wilson Mr RA Scott-Dempster Mrs SA Bayley Slater
Company secretary	Mrs SA Bayley Slater
Registered office	Fishmongers' Hall London EC4R 9EL
Principal office	11 Rutland Square Edinburgh EH1 2AS
Auditors	Henderson Loggie Chartered Accountants 11-15 Thistle Street Edinburgh EH2 1DF
Bankers	The Bank of Scotland 76 Atholl Road Pitlochry Perthshire PH16 5BW
Solicitors	Gillespie Macandrew 5 Atholl Crescent Edinburgh EH3 8EJ
Investment managers	Waverton Investment Management Limited 16 Babmaes Street London SW1Y 6AH
Company registration number	904293
Registered charity number	252742
Scottish charity number	SC037902

Directors' report

The Directors have pleasure in submitting the annual report and financial statements of the company for the year ended 31 March 2018.

The company information set out on pages 1 and 2 forms part of this report. The financial statements comply with the Companies Act 2006, the Memorandum and Articles of Association of the company and the Accounting and Reporting by Charities, Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102), issued 14 July 2014.

Structure, governance and management

Legal and administrative information

The SORP issued by the Charity Commissioners for England and Wales requires certain legal and other administrative information to be supplied by Directors of registered charities as part of their annual report. This information is detailed below, or is included elsewhere in the report.

- a) The full name of the charity is Atlantic Salmon Trust Limited, incorporated on 21 April 1967 under the Companies Act 1948 as a Company Limited by Guarantee and not having a share capital. The governing document is the Memorandum and Articles of Association which were amended by resolution on 20 February 2002, 19 June 2007, 8 December 2009, 23 November 2017 and on 21 March 2018.
- b) The company is registered as a charity with the Charity Commissioners for England and Wales under number 252742; the company registration number is 904293; the Scottish Charity registration number is SC037902.
- c) The management of the Trust is vested in its Board of Directors, who are the sole Trustees recognised by the Charity Commissioners. An Honorary Scientific Advisory Panel, drawn from eminent fishery biologists in the United Kingdom and the Republic of Ireland, also provides advice to the Board.
- d) The method of appointment or election of Directors is governed by the Company's Memorandum and Articles of Association which, inter alia, also provides for periodic retirement by rotation, and re-election where appropriate.

Recruitment is by invitation, dependent upon skills, talent, expertise and experience, following approval by the Board. New Directors are provided with the Charity's Memorandum and Articles of Association, and given open access to the activities and personnel of the Trust.

The names of the Directors at the date of this report are shown on page 1.

During the year and to the date of this report the following directors were appointed and resigned.

Appointments

Mr MA Bilby 11 June 2018

Resignations

Mrs SA Bayley Slater 22 June 2018

Mrs SA Bayley Slater resigned as secretary on 11 June 2018 and Mr MA Bilby was appointed on the same date.

Directors' report *(continued)*

Structure, governance and management *(continued)*

Legal and administrative information *(continued)*

- e) The Directors confirm that the Trust's governing document does not impose any specific restrictions on the manner in which the charity is empowered to operate.
- f) The Trust's investment powers are governed by Clause 3(L) of the Memorandum and Articles of Association, which places no restriction on the nature of the securities or property concerned. In practice, investment in shares and securities is restricted to equities and loan stocks (government and corporate) quoted on the London Stock Exchange.
- g) At 31st March 2018 the charity held reserves of £1,214,891, with £83,060 being designated, £20,243 being restricted and £1,111,588 being general reserves. The Directors have established a policy whereby the unrestricted funds not committed ('the free reserves') held by the charity should be between 3 and 6 months of the resources expended. At this level, the Directors feel that they would be able to continue the current activities of the Trust in the event of a significant drop in funding. It would obviously be necessary to consider how the funding would be replaced or activities changed. The free reserves of the Trust at 31 March 2018 were £1,139,705.

Objectives of the Trust

As stated in the company's Memorandum and Articles, the principal objectives of Atlantic Salmon Trust are to promote the conservation and improvement of wild Atlantic salmon and sea trout stocks, in the countries bordering the North Atlantic Ocean, for the public benefit. In pursuance of this objective, the Trust promotes, encourages and directly finances practical scientific research, arranges workshops and international conferences, and publishes booklets and reports on matters of scientific interest concerning wild salmon and sea trout. It works for better fishery management at all levels, drawing particular dangers and problems to the attention of the appropriate authorities, and offering advice to Government Ministers and their Departments, to the European Union and to the inter-Governmental North Atlantic Salmon Conservation Organisation, whose meetings the Trust attends as an accredited Non-Governmental Organisation.

Activities of the Trust

In perusing its charitable objectives the Atlantic Salmon Trust undertook the following activities.

The volume and range of the Trusts work has increased significantly during 2017/18 following a strategic review of the key areas impacting on salmon survival.

The outcome from the strategic review and revised science strategy led the Trust further into the freshwater and marine migration phases of the salmon's lifecycle with a view to understanding and measuring the various impacts in this critical and little understood phase. The have focused its energy on four initial projects:

- Acoustic tracking
- Defining and measuring impacts in the marine environment through a "Suspect" model
- Reducing / removing the impact of Aquaculture
- Environmental DNA (eDNA)

The Trust has run a series of seminars, conferences and information events during 2017/18 and attended many events and meetings to further the Trusts objectives. Highlights have been a joint venture with the Tweed Foundation in March 2017 based on smolt survival which was attended by over 100 people, the symposium on Marine Survival at Syon Park attended by 80 invitees including HRH The King of Norway before the 50th Anniversary dinner and a seminar run jointly with Fisheries Management Scotland to promote a better understanding of the Aquaculture Stewardship Council accreditation scheme and raise awareness of aquaculture's impact on wild fish.

Directors' report *(continued)*

Activities of the Trust *(continued)*

2017 represented the 50th anniversary of the Atlantic Salmon Trust and to celebrate that milestone the fundraising sub group arranged an impressive Gala Dinner and Auction. Based at Syon Park by kind permission of our President, George Percy, 500 guests including HM The King of Norway and HRH The Prince of Wales, enjoyed an evening of entertainment to raise awareness and funds for wild salmon conservation. After dinner and a speech from the Atlantic Salmon Trust's Patron, HRH The Prince of Wales, auctioneer Harry Dalmeny raised over £400,000 from supporters of the Trust – including a record price for a salmon reel (£55,000) and 5 new members for the AST Presidents club.

As well as undertaking its own research and projects the AST provides assistance to other organisations who apply to the Trust for funding towards projects which are in-line with the Trusts current objectives. In 2017/18 these included:

NowPAS - International Workshop of Phd and Post-doctoral fellows on Anadromous Salmonids
Exeter University Sea Trout & Salmon Sex Ratio Project
West Sutherland Fisheries Trust Loch Laxford Sea Trout Tracking Project
River Tweed Foundation and Deveron, Bogie & Isla Charitable Rivers Trust – Isotope Analysis project.
PhD Travel Fellowship

Funding

Funds are the life blood of the Trust's ambitious new range of projects. There are serious challenges facing the Atlantic salmon. By focusing our energy on a range of the key issues we can unravel some of the issues and identify management solutions.

One of the Trusts new fundraising initiatives is the new Presidents Club. Initiated by our President, George Percy, the club invites supporters to make an annual contribution of £5,000 or more with a commitment for 5 years. Giving the Trust visibility on cash flow on a rolling five-year basis allows the Trust to initiate and get involved in work that would otherwise have been impossible.

The Trust also raises funding from a 'Friends' supporters group, annual auction, private donations and grants.

Staff Changes

Dr Matt Newton joined the AST team in May 2017 as Acoustic Tracking Co-ordinator to lead the Trusts work in this area. His appointment was made possible by funding from the Fishmongers' Company for the Acoustic Tracking Project.

After 11 years as the AST's Director for England & Wales, Ivor Llewelyn retired at the end of 2017. As a consequence of refocusing of the AST on salmonid migration and marine issues and delivering projects such as our acoustic tracking programme the Trust will not be filling the post of Director – England/Wales for the foreseeable future.

The AST Board is enormously grateful to Ivor for his dedication to the conservation and protection of wild salmon and sea trout.

Key management personnel

During the year the Directors consider Mrs SA Bayley Slater and Mr CI Llewlyn to be the key management personnel of the Trust, in charge of directing and controlling the Trust and running and operating the Trust on a day to day basis. Details of Director's remuneration and expenses are disclosed in note 8 to the financial statements. All other directors give their time freely and no Director's remuneration or expenses were paid in the year.

Directors' report *(continued)*

Key management personnel *(continued)*

Directors are required to disclose all relevant interests and in accordance with the Trust's policy withdraw from decisions where a conflict of interest arises. Directors attend four Board meetings per annum. Each Director gives their time for free to the Trust and pays their own travel and associated expenses to attend Board meetings.

Director's induction and training

The Directors have considered a policy on Director induction and training prior to new Directors being approached. This includes awareness of a Director's responsibilities, the governing document, administrative procedures and the history and philosophical approach of the Trust. A new Director receives copies of the previous year's financial statements, minutes of Directors meetings and a copy of the OSCR leaflet "Guidance for Charity Trustees - acting with care and diligence", if appropriate.

Risk management

A significant risk facing the Trust is the fluctuating level of legacies and donations received which is being addressed by maintaining expenditure at a level that can be sustained by expected donations and prudent utilisation of reserves.

Another risk faced by the Trust lies in the performance of investments. The Directors consider variability of investment returns to constitute one of the Trust's major financial risks. This is mitigated by retaining expert investment managers and having a diversified investment portfolio.

Related parties

Related party transactions are identified with notes 8 and 16 of the financial statements.

Plans for the future

In 2018/2019 the AST will be focusing on:

- The Missing Salmon Project
- The Likely Suspects Framework
- Acoustic Tracking Project in the Moray Firth
- International Year of the Salmon

Financial review

Investment performance

The Trust aims to maximize the total investment return within the objective of maintaining income and the real value of its invested funds, while ensuring that sufficient cash is available to meet the needs of project funding.

Financial review

- a) The net income for the year was £298,262 compared with £115,865 last year which includes unrealised losses on the revaluation of the investments of £14,207 (2017 – gains of £60,659).
- b) Investment income increased by £1,076 to £15,186. Total donations increased to £335,289 (2017 - £233,903) as a result of some generous donations and support.

Directors' report *(continued)*

Financial review *(continued)*

- c) Total resources expended were £254,719 higher than last year at £555,670 (2017 - £300,951), with an overall increase in charitable expenditure of £65,779 (Note 4). Expenditure on scientific research projects totalled £85,723, an increase of £37,414 on the previous year (Note 5).
- d) There were an losses on the investment valuation of £14,211 (2017: Gain £60,659).

Statement of disclosure of information to auditor

The Directors of the company confirm that:

So far as they are aware, there is no relevant audit information of which the charitable company's auditor is unaware; and

The Directors have taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Small company exemptions

The above report has been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

Signed on behalf of the Directors on 12 December 2018.



Mr RP Douglas Miller
Chairman

Statement of directors' responsibilities

The Directors (who are also the Trustees of Atlantic Salmon Trust Limited for purposes of charity law) are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements the Directors are required to:

select suitable accounting policies and then apply them consistently;

observe the methods and principles in the Charities SORP;

make judgements and estimates that are reasonable and prudent;

state whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, the Charities Act 2011 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report to the Directors and members of Atlantic Salmon Trust Limited

Opinion

We have audited the financial statements of The Atlantic Salmon Trust (the 'company') for the year ended 31st March 2018 which comprise the Statement of Financial Activities, the Balance Sheet, the Statement of Cashflows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2018 and of its income and expenditure for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended)

Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and the provisions available for small entities, in the circumstances set out in note 1 to the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The other information comprises the information included in the Trustees' report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Independent auditor's report to the Trustees and members of Atlantic Salmon Trust Limited *(continued)*

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

the information given in the Trustees' Report which includes the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements; and the Trustees' Report which includes the Directors' Report has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report which includes the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006, the Charities and Trustees Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended) require us to report to you if, in our opinion:

adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or the financial statements are not in agreement with the accounting records and returns; or certain disclosures of trustees' remuneration specified by law are not made; or we have not received all the information and explanations we require for our audit; or the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement, the directors (who are also the trustees of the charitable company for the purposes of charitable law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder

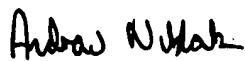
Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Independent auditor's report to the Trustees and members of Atlantic Salmon Trust Limited *(continued)*

Auditor's responsibilities for the audit of the financial statements *(continued)*

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

This report is made solely to the members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, and to the charity's directors, as a body, in accordance with Section 44 (1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended). Our audit work has been undertaken so that we might state to the members and the charity's directors those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity, its members as a body and its directors as a body, for our audit work, for this report, or for the opinions we have formed.



Andrew Niblock (Senior statutory Auditor)
For and on behalf of Henderson Loggie
Chartered Accountants & Statutory Auditors
Eligible to act as an auditor in terms of section 1212 of the Companies Act 2006
11-15 Thistle Street
Edinburgh
EH2 1DF

12 December 2018

Statement of financial activities (incorporating an income and expenditure account)

for the year ended 31 March 2018

	Note	Unrestricted funds £	Designated funds £	Restricted funds £	Total funds 2018 £	Total funds 2017 £
Income:						
Donations and legacies	2	335,289	-	-	335,289	233,903
Other trading activities	2	481,314	-	-	481,314	63,144
Income from investments	2	15,186	-	-	15,186	14,110
		831,789	-	-	831,789	311,157
Income from charitable activities:						
Grants received for specific projects		-	-	36,350	36,350	45,000
		831,789	-	36,350	868,139	356,157
Expenditure						
Raising funds	4	202,336	-	4,357	206,693	37,340
Charitable activities	4	268,900	-	80,077	348,977	263,611
		471,236	-	84,434	555,670	300,951
Net (loss)/gain on investments	10	(14,207)	-	-	(14,207)	60,659
		346,346	-	(48,084)	298,262	115,865
Transfers between funds	13,14	38,573	(53,776)	15,203	-	-
		384,919	(53,776)	(32,881)	298,262	115,865
Fund balances brought forward at 31 March 2017		726,669	136,836	53,124	916,629	800,764
		1,111,588	83,060	20,243	1,214,891	916,629

Notes to the statement of financial activities

- i) For the year ended 31 March 2018, the Statement of Financial Activities is equivalent to an Income and Expenditure Account. A separate Income and Expenditure Account has not therefore been prepared.
- ii) None of the Trust's activities was acquired or discontinued during the above two accounting periods.
- iii) The surplus for the year for Companies Act purposes comprises the net income for the year adjusted for any unrealised gains or losses on investments and was £381,322 (2017 - surplus £63,984).

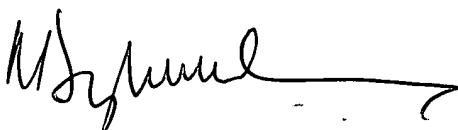
Balance sheet

at 31 March 2018

	Note	2018	2017
		£	£
Fixed assets			
Tangible fixed assets	9	54,943	1,138
Investments	10	481,956	475,937
Total fixed assets		536,899	477,075
Current assets			
Debtors	11	50,597	30,171
Cash at bank and in hand		717,616	500,762
		768,213	530,933
Creditors			
Amounts falling due within one year	12	(90,221)	(91,379)
Net current assets		677,992	439,554
Total net assets		1,214,891	916,629
Funds			
Unrestricted funds			
General reserves	13	1,111,588	726,669
Designated funds	13	83,060	136,836
Restricted funds	14	20,243	53,124
Members' funds		1,214,891	916,629

The above report has been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

Approved by the Directors on 12 December 2018 and signed on their behalf by



Mr RP Douglas Miller
 Chairman

The notes on pages 14 to 23 form part of these financial statements.

Statement of cash flows
 for the year ended at 31 March 2018

	Note	2018	2017
		£	£
Net cash gained in operating activities	17	276,364	85,278
Cash flows from investing activities			
Interest and dividends		15,186	14,110
Payments to acquire investments		(162,209)	(97,392)
Receipts on disposal of investments		141,982	51,043
Payments to acquire assets		(54,469)	-
Net cash (used in)/provided by investing activities		(59,510)	(32,239)
Change in cash and cash equivalents in the reporting period		216,854	53,039
Cash and cash equivalents at the beginning of the reporting period		500,762	447,723
Cash and cash equivalents at the end of the reporting period		717,616	500,762
Cash and cash equivalents comprise:			
Cash at bank		695,459	469,204
Cash held in investments		22,157	31,558
		717,616	500,762

Notes to the financial statements

I Accounting policies

Status of trust

Atlantic Salmon Trust is a company limited by guarantee and does not have a share capital. Every member, being the company directors, undertakes to contribute to its assets in the event of its being wound up for payment of any debts and liabilities contracted prior thereto of such an amount as may be required, but not exceeding £5 per member.

Atlantic Salmon Trust is a charity registered in Scotland and England & Wales. The principal address is Fishmongers' Hall, London, EC4R 9EL.

Accounting convention

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of the investments at fair value. The financial statements incorporate the requirements of the Statement of Recommended Practice applicable to charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102), the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 the Charities Act 2011 and (Scotland) Regulations 2006 (as amended).

The Trust constitutes a public benefit entity as defined by FRS 102.

The Trustees consider that there are no material uncertainties about the trust's ability to continue as a going concern.

The financial statements are prepared in sterling, which is the functional currency of the Trust. Monetary amounts in these financial statements are rounded to the nearest £.

As common with many businesses of a similar size, the company uses its auditors to assist in the preparation of its financial statements.

The following is a summary of the significant accounting policies adopted by the Trust in the preparation of the financial statements.

Income

All incoming resources are included in the Statement of Financial Activities 'SOFA' when the Trust is legally entitled to the income, it is probable that the income will be received and the amount of income can be measured reliably, and the amount can be quantified with reasonable accuracy.

Expenditure and irrecoverable VAT

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the Trust to that expenditure, it is probable that a settlement will be required and the amount of the obligation can be measured reliably.

Notes to the financial statements *(continued)*

I Accounting policies *(continued)*

Resources expended are included in the financial statements on an accruals basis. Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

Raising funds are those incurred in attracting voluntary income, and those incurred in activities that raise funds.

Charitable activities include expenditure associated with promotion of salmon conservation and include both the direct costs and support costs relating to these activities.

Governance costs include those incurred in the governance of the charity and its assets and are primarily associated with constitutional and statutory requirements.

Support costs include central functions and have been allocated on a basis consistent with the use of resources.

Operating leases

Rentals are included in the financial statements on a straight line basis over the period of the lease.

Pensions

The Trust makes contributions to a personal pension scheme on behalf of its employees. Contributions to this fund are charged to the profit and loss account as incurred.

Tangible fixed assets

Depreciation is provided on a straight line basis to write off the cost of tangible fixed assets over their estimated future lives of four years. Items purchased exceeding £200 are capitalised with no depreciation charged in the year of purchase.

Fixed asset investments

Investments are a form of basic financial instrument and are initially recognised at their transaction value and subsequently measured at their fair value as the balance sheet date using the closing quoted market price. The statement of financial activities includes the net gains and losses arising on revaluation and disposals throughout the year.

The Trust does not acquire put options, derivatives or other complex financial instruments.

The main form of investment risk faced by the Trust is that of volatility in equity markets and investment markets due to wider economic conditions, the attitudes of investors to investment risk, and changes in sentiment concerning equities and within particular sectors or sub sectors.

Any unrealised net gains accumulated in the investment reserve account are regarded by the Directors as part of the permanent capital of the Trust and therefore not available to finance either the administrative expenditure of the charity, or scientific research costs.

Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised as transaction value and subsequently measured at their settlement value.

Debtors

Other debtors are recognised at the settlement amount due. Prepayments are valued at the amount prepaid net of any trade discounts due.

Notes to the financial statements *(continued)*

I Accounting policies *(continued)*

Cash at bank

Cash at bank includes cash held in a deposit or held by the investment managers.

Creditors and Provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in a transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

Funds

With the adoption of the FRS 102 SORP, all income and expenditure is dealt with through the Statement of Financial Activities. Funds are classified as restricted, unrestricted or designated funds, defined as follows:

Restricted funds are funds subject to specific purposes, which may be declared by the donors or with their authority (e.g. by restrictive wording or resulting from a specific appeal).

Unrestricted funds are expendable at the discretion of the Directors in furtherance of the objects of Atlantic Salmon Trust Limited.

Designated funds comprise unrestricted funds that have been set aside by the Directors, which is the excess of value of assets above their original cost.

If required, a transfer will be made from unrestricted funds to restricted funds to compensate fully all funds which would otherwise be in deficit at the accounting date.

Notes to the financial statements *(continued)*

2 Incoming resources	2018	2017
	£	£
Donations		
Gift Aid donations including tax recoverable	30	8,337
General, pledged donations and legacies	335,259	225,566
	<hr/>	<hr/>
	335,289	233,903
	<hr/>	<hr/>
Grants from specific projects	36,350	45,000
	<hr/>	<hr/>
Investment income	15,186	14,110
Other trading activities		
Gross proceeds from auction	1,357	38,230
Gala income	474,758	-
SSCS Course	310	-
Bank Interest	169	-
Seminar income	-	5,000
2 nd International Sea Trout income	-	3,000
Merchandise sales	14	399
Miscellaneous income	706	730
Smolt Conference income	4,000	15,785
	<hr/>	<hr/>
	481,314	63,144
	<hr/>	<hr/>
Total income	868,139	356,157
	<hr/> <hr/>	<hr/> <hr/>

Notes to the financial statements (continued)

3 Allocation of support

The trust allocates its support costs as shown in the table below. Support costs are allocated on a basis consistent with the use of resources.

	Raising Funds	Promotion of salmon conservation	Governance	Total 2018	Total 2017
	£	£	£	£	£
Support costs					
Staff salaries	14,569	98,315	12,927	125,811	118,692
Pension	110	549	73	732	-
Employee Benefits	-	1,528	-	1,528	-
Office costs	-	25,778	-	25,778	19,481
Travel	-	-	4,612	4,612	1,281
Bank charges	-	979	-	979	680
Depreciation	-	305	-	305	560
Loss on fixed asset disposal	-	360	-	360	-
Audit	-	-	7,149	7,149	6,277
Professional fees	-	-	1,619	1,619	822
Legal fees	-	-	1,740	1,740	1,530
Board and committee meetings	-	-	13,144	13,144	5,327
Subscriptions and fees	-	4,107	-	4,107	1,201
IT and website costs	-	1,884	-	1,884	9,544
	14,679	133,805	41,264	189,748	165,395

4 Expenditure including support costs

	Unrestricted	Restricted	2018 Total	2017 Total
	£	£	£	£
Raising funds				
Staff costs	10,322	4,357	14,679	9,913
Gala auction	12,888	-	12,888	16,094
Investment managers costs	4,216	-	4,216	2,949
Fundraiser costs	18,267	-	18,267	8,384
Gala expenditure	135,210	-	135,210	-
50 th Anniversary Scientific Symposium	21,433	-	21,433	-
	202,336	4,357	206,693	37,340
Direct charitable expenditure on promotion of salmon conservation				
Scientific research expenditure (Note 5)	25,711	60,012	85,723	48,309
Other direct charitable expenditure	79,510	-	79,510	51,321
London Chapter and AST events	6,037	2,638	8,675	2,651
Atlantic Salmon Federation	-	-	-	5,848
	111,258	62,650	173,908	108,129
Support costs (Note 3)	116,378	17,427	133,805	126,766
Governance costs (Note 3)	41,264	-	41,264	28,716
	268,900	80,077	348,977	263,611
Total direct charitable expenditure on promotion of salmon conservation				
	268,900	80,077	348,977	263,611
Total expenditure	471,236	84,434	555,670	300,951

Notes to the financial statements (continued)

5 Scientific project expenditure financed directly by Atlantic Salmon Trust

	2018	2017
	£	£
2 nd International Sea Trout Symposium	-	5,000
NowPas	-	2,000
Acoustic Tracking Projects	771	2,675
NASCO costs	1,843	923
PELAC	-	82
Small Streams Manual	-	3,470
University of Exeter - Sea Trout sex ratios in the River Tamar	-	5,000
eDNA Technology in the Assessment of Pelagic by catch	14,850	2,493
Zoological Society – Management of genetic studies of the North Norfolk Sea Trout	-	5,000
Smolt Conference	9,623	11,912
Telford stock assessment	-	687
River Trust Workshop	-	1,213
Catch and Release Video	-	2,854
Tweed Foundation and Moray Firth Trout Initiative (MFTI) Stable Isotopes	-	5,000
Missing Salmon Project	45,162	-
SAMARCH	10,587	-
Aquaculture	902	-
	<hr/>	<hr/>
Total scientific projects financed by Atlantic Salmon Trust	85,723	48,309
	<hr/> <hr/>	<hr/> <hr/>

6 Net income/(expenditure)

Net income/(expenditure) is stated after charging:

	2018	2017
	£	£
Depreciation of tangible fixed assets	305	560
Auditor's remuneration - audit fee	5,280	5,230
- other services	1,934	1,722
	<hr/>	<hr/>

7 Staff costs

	2018	2017
	£	£
Salaries	116,282	109,804
Social security costs	9,529	8,888
Pension costs	732	-
	<hr/>	<hr/>
Total staff costs	126,543	118,692
	<hr/> <hr/>	<hr/> <hr/>

No employees earned more than £60,000 per annum (2017 - same).

The average monthly number of persons employed by the Trust during the year ended 31 March 2018 was 4 (2017 - 3).

Notes to the financial statements *(continued)*

8 Key management personnel

As allowed by the Trust's Memorandum and Articles of Association, the Trust paid remuneration to 1 director (2017 - 1) totalling £56,375 (2017 - £54,782).

9 Tangible fixed assets

	Property, Plant and Equipment £
Cost or valuation	
At 1 April 2017	2,707
Additions	54,469
Disposals	(479)
At 31 March 2018	56,697
Depreciation	
At 1 April 2017	1,569
Charge for year	305
On disposals	(120)
At 31 March 2018	1,754
Net book values	
At 31 March 2018	54,943
At 31 March 2017	1,138

10 Quoted shares and securities

	£
Investments	
Historical cost at 31 March 2017	339,101
Unrealised appreciation	136,836
Fair value at 31 March 2017	475,937
Movements during year:	
Purchases in year	162,208
Sale proceeds	(141,982)
Gain on sale in year at fair value	39,568
(Decrease)/Increase in unrealised appreciation	(53,775)
Fair value at 31 March 2018	481,956
Historical cost at 31 March 2018	398,896
Unrealised appreciation	83,060
	481,956

The quoted shares and securities are valued at mid-market prices, based on a report dated 31 March 2018 by the investment managers to the Trust.

Notes to the financial statements (continued)

11 Debtors		2018	2017
		£	£
Amounts falling due within one year:			
Accrued income		45,000	8,337
Prepayments		5,597	18,791
Other debtors		-	3,043
		<hr/> 50,597 <hr/>	<hr/> 30,171 <hr/>

12 Creditors		2018	2017
		£	£
Amounts falling due within one year:			
Other creditors and accrued expenses		89,987	22,155
Other taxes and social security costs		234	123
Deferred income		-	69,101
		<hr/> 90,221 <hr/>	<hr/> 91,379 <hr/>

13 Unrestricted funds				
	Unrestricted funds	Designated funds	Total Unrestricted funds	
	£	£	£	
At 31 March 2017	726,669	136,836	863,505	
Net movement in funds during the year	346,346	-	346,346	
Transfers	38,573	(53,776)	(15,203)	
At 31 March 2018	<hr/> 1,111,588 <hr/>	<hr/> 83,060 <hr/>	<hr/> 1,194,648 <hr/>	
	Unrestricted funds	Designated funds	Total Unrestricted funds	
	£	£	£	
At 31 March 2016	707,382	85,258	792,640	
Net movement in funds during the year	73,128	-	73,128	
Transfers	(53,841)	51,578	(2,263)	
At 31 March 2017	<hr/> 726,669 <hr/>	<hr/> 136,836 <hr/>	<hr/> 863,505 <hr/>	

Notes to the financial statements (continued)

14 Restricted funds

	Balance at 31 March 2017 £	Income £	Expenditure £	Transfers £	Balance at 31 March 2018 £
(a) Lost at Sea	2,285	-	(2,638)	353	-
(b) Pelagic by-catch	-	-	(14,850)	14,850	-
(c) Track Salmon	50,839	36,350	(66,946)	-	20,243
	<u>53,124</u>	<u>36,350</u>	<u>(84,434)</u>	<u>15,203</u>	<u>20,243</u>

	Balance at 31 March 2016 £	Income £	Expenditure £	Transfers £	Balance at 31 March 2017 £
(a) Lost at Sea	2,285	-	-	-	2,285
(b) Pelagic by-catch	-	-	(2,263)	2,263	-
(c) Track Salmon	5,839	45,000	-	-	50,839
	<u>8,124</u>	<u>45,000</u>	<u>(2,263)</u>	<u>2,263</u>	<u>53,124</u>

- a) Lost at Sea – Donations to be used to fund video being produced externally
b) Project to establish a model to measure the extent of accidental by-catch by pelagic trawlers
c) Project to save wild salmon by acoustic tracking to boost population

15 Analysis of net assets between funds

	2018 General reserves £	2018 Designated funds £	2018 Restricted funds £	2018 Total £
Tangible fixed assets	54,943	-	-	54,943
Investments	398,896	83,060	-	481,956
Net current assets	747,970	-	20,243	768,213
Creditors	(90,221)	-	-	(90,221)
	<u>1,111,588</u>	<u>83,060</u>	<u>20,243</u>	<u>1,214,891</u>

	2017 General reserves £	2017 Designated funds £	2017 Restricted funds £	2017 Total £
Tangible fixed assets	1,138	-	-	1,138
Investments	339,101	136,836	-	475,937
Net current assets	477,809	-	53,124	530,933
Creditors	(91,379)	-	-	(91,379)
	<u>726,669</u>	<u>136,836</u>	<u>53,124</u>	<u>916,629</u>

Notes to the financial statements *(continued)*

16 Related party transactions

During the year the company incurred costs amounting to £1,740 (2017 - £7,930) from Gillespie MacAndrew LLP, an LLP in which Mr RA Scott-Dempster is a member.

17 Reconciliation of net movement in funds to net cash flow from operating activities

	2018 £	2017 £
Net income/(expenditure) for the reporting period (as per the statement of financial activities)	298,262	115,865
Adjustments for:		
Investment income shown in investing activities	(15,186)	(14,110)
Depreciation charges	305	560
Loss on fixed asset disposal	360	-
Loss/(gain) on investments	14,207	(60,659)
(Increase) in debtors	(20,426)	(27,865)
(Decrease)/Increase in creditors	(1,158)	71,487
	<hr/> 276,364	<hr/> 85,278

18 Financial instruments

	2018 £	2017 £
Carrying amount of financial assets		
Debt instruments measured at amortised cost	-	3,043
Measured at fair value through the statement of financial activities	481,956	475,937
	<hr/>	<hr/>
Carrying amount of financial liabilities		
Measured at amortised cost	90,221	22,155
	<hr/> <hr/>	<hr/> <hr/>

Financial assets that are debt instruments measured at amortised cost comprise other debtors.

Financial assets measured at fair value through the statement of financial activities are listed investments.

Liabilities measured at amortised cost comprise accruals and other creditors.